

Quest Conference & Expo 2005

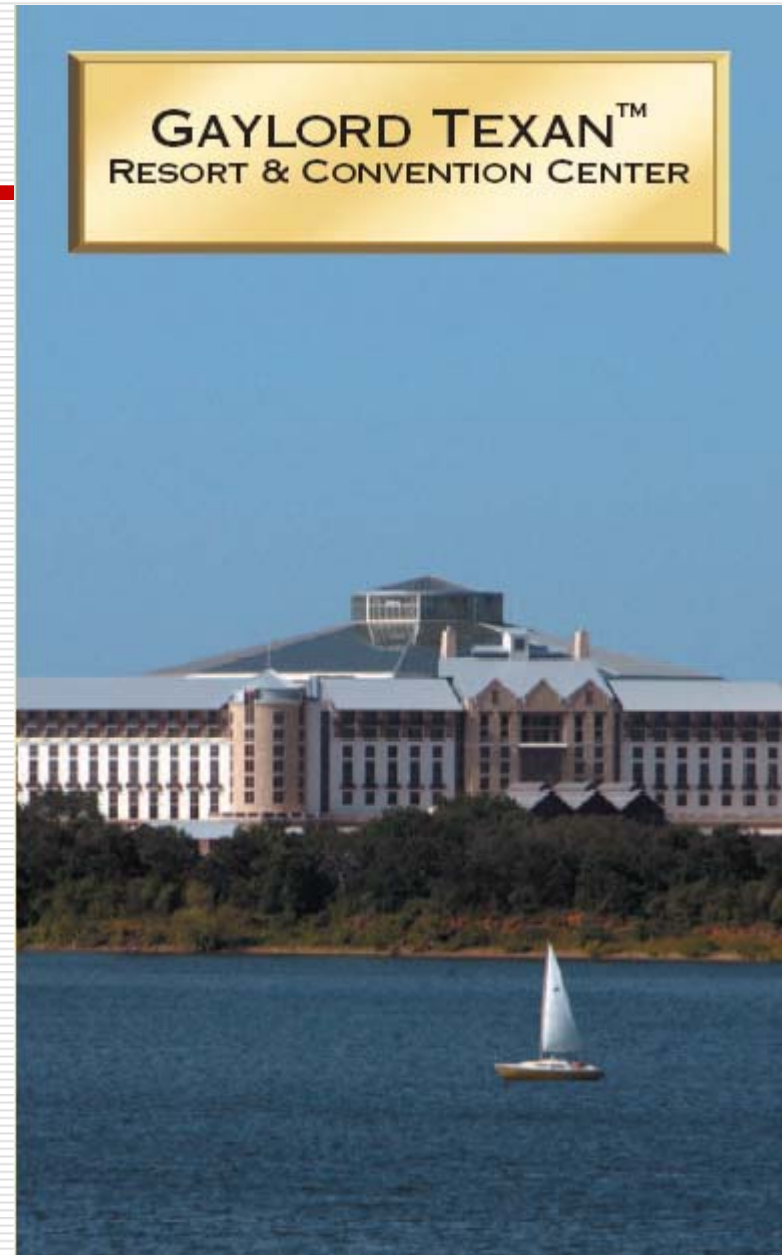
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putting theory into practice

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Quest in Texas!

- ❑ Combination conference with OAUG
- ❑ Gaylord Texan – Grapevine, TX
- ❑ 3500 people – just under half from JDE



Big News!

- ICAB encourages local user groups to align with Quest
 - ICAB will continue as an advisory board
 - Quest groups will include all 3 softwares PKA PeopleSoft

- Oracle was VERY present
 - Numerous sessions from executives
 - Exhibit floor "Ask the Expert"
 - Big booth populated by lots of Oracle employees

What we heard – World

- ❑ The World product will be supported until AT LEAST 2013
- ❑ World will be further developed
- ❑ Oracle will work with IBM to certify the new iSeries for World
- ❑ There will be a direct migration path from World to the new Fusion product
- ❑ TWO Crystal Reports licenses for FREE!

**Reference Sue Brown section of
SIG Meeting in Conference Report**

What we heard – EnterpriseOne

- Tools upgrades available later in 2005
(Cliff Godwin, Oracle SVP)
 - Most current version of tools = Tools 8.94 which was released with E1 8.11

- 45% of E1 customers are on SQL servers
(per Paul Hamerman, Forrester)
 - Oracle is not currently requiring use of Oracle databases on the applications although all products will eventually work with Oracle databases

Oracle will provide the revolutionary engineering to help upgrade at the customer's convenience. That's why Superior Ownership Experience (SOE) is so important. (Paraphrase from session by Joel Summers – Oracle SVP)

What we heard – Enterprise

□ **Goals for Enterprise Applications**

- Applications support
- Functional Enhancement
- Superior Ownership Experience
(evolution of Total Ownership Experience)
- A direct path to the future

- **Enterprise Support** - All applications will now be supported by the same organization – Oracle has consolidated the support organizations

**Note the OCS session report
(Oracle Collaborative Support)**

What we heard – Fusion

- Fusion will enable real-time Business Intelligence
- Fusion will use the same database for transactions and summaries – a “radical simplification” that provides seamless navigation between analytics and transactions
- Fusion Tools
 - Brought together the tools teams from all Oracle applications under Project Fusion
 - Found numerous commonalities among tool sets
 - Design concepts include
 - BPEL – Business Process Execution Language – the next generation of Work Flow
 - Using DHTML controls; therefore, not starting from scratch
 - Adding best design ideas from next generation plans of all three companies
 - Based heavily on JAVA
 - Will include Data Hubs – “single source of truth” that can be accessed for data needed anywhere in the system
- Fusion will be standards based; e.g, JAVA, XML - Oracle will be “right at the forefront of supporting those standards”
- Fusion will be on a Service Oriented Architecture – It will be on a different layer than (for instance) the user interface layer. Different user interfaces will access same business logic layer.

What we heard – from Oracle

□ John Wookey, SVP

- “We can’t build great products without great relationships with our customers.”
- “Every enterprise today is dealing with the disharmony between the speed of the world around them and the speed of their operations.”

□ Ex-JDE Employee in Oracle Exhibit Booth

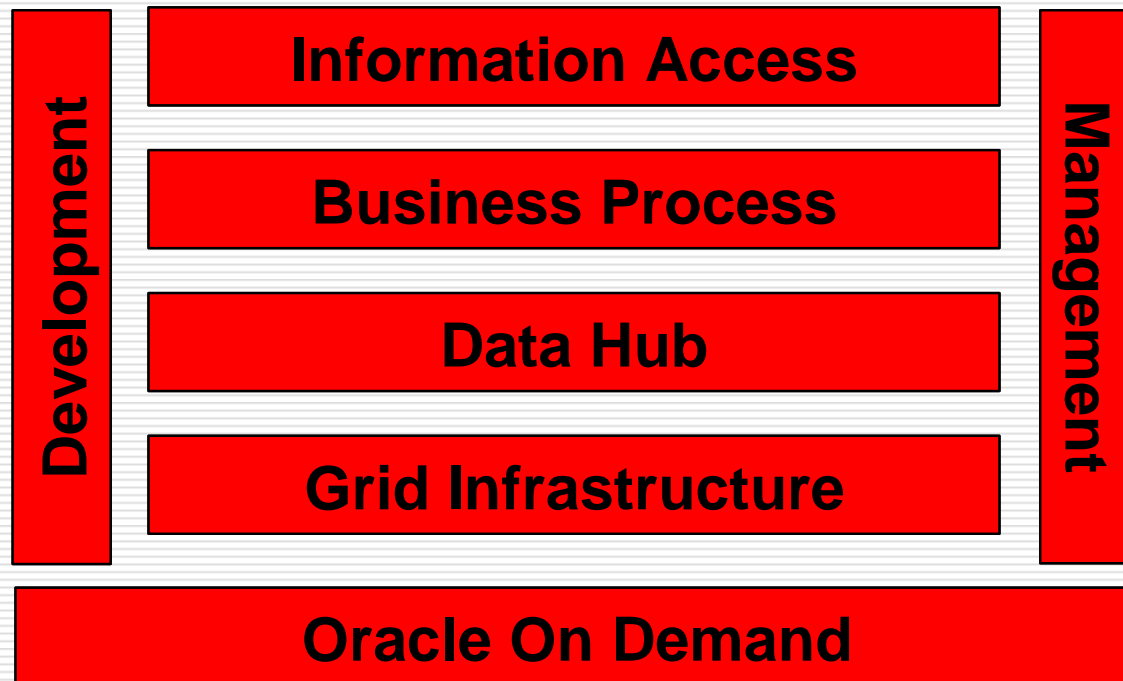
- “Working with Oracle has been great. It gave us our identity back.”

□ Oracle Executive in Panel Discussion – about World

- “It doesn’t make sense to discontinue a profitable product that has a large market share.”

Oracle Information Architecture

This architecture provides the ability to architect user information systems without buying all applications from Oracle.



Transition to Fusion

Announced to be

“customer paced”

John Wookey, Oracle SVP

Trends... per Forrester

- ❑ Service Oriented Architecture (SOA) is the next evolution of applications and technology
- ❑ Implementing new ERP software moved from #3 priority of CIOs to 2005's #1 priority
- ❑ Forrester recommendation: Stay on your current ERP release and use web services to integrate

What we heard – from attendees

- ❑ “I found the Quest conference quite informative and certainly worth the time and money...” Michael Hausman, Managing Director – Center for Excellence
- ❑ “I like the openness and willingness to speak to the hard topics I see in the Quest members” (OAUG Board member)
- ❑ “There was very little tension at this conference. There was no big ‘unknown’ hanging out there other than Fusion and it is too far out to cause much concern. Even the vendors were very friendly to each other.” Bob Stephens, TomorrowNow
- ❑ “It seems like a healthy exchange of information. It’s a good community.” (Oracle SVP)

What else do you want to know?

Q&A with

Joy Sansom

Jean McClelland

... anyone else that was in attendance

What's Next?

- Decisions. Decisions. Decisions.
 - Oracle OpenWorld – the vendor perspective – what's new, what's coming
 - To upgrade or not to upgrade...

- Leveraging other user's knowledge
 - Stay tuned to other users through Quest
 - Stay active and informed – network!
 - Try Quest's "Ask the Expert" panel – with either a question or an answer

Thank you!

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